



BI CONSULTING

Site Visit Report

(Authorized Visit)

Subject: Shanghai XXX Auto Seat Co., LTD

Submittedby : Shanghai BI Consulting Co.,Ltd

Number: KD20231113000001

Applied at: 17:33:13 November 13, 2023

Completed at: 20:43:52 November 20, 2023

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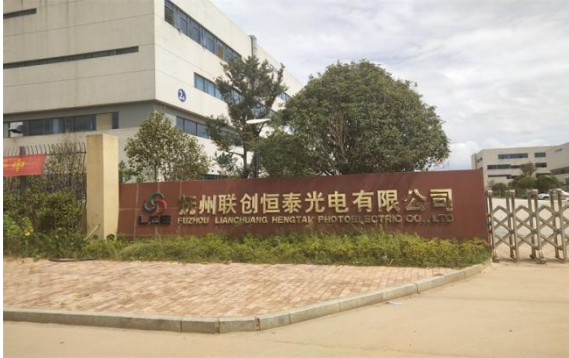
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1. Company Overview

Company Name:	Shanghai XXX Auto Seat Co., LTD
Business Address:	1688 Huqingping Road, Shanghai
Interviewee's name:	Ms. Jacqueline
Interviewee's position:	Assistant General manager
Interviewee contact number:	0086-21-88888888/12345678901
Interviewee email:	
Number of buildings:	3
Office size:	3,213 square meters
Overall opening rate/operating rate:	75%
Certification date	20** year ** month ** day
Certification deadline:	20** year ** month **

2. Verification of enterprise nameplates

Enterprise nameplate	Have (<input checked="" type="checkbox"/>) No (<input type="checkbox"/>) reason:
Other business nameplates	Have (<input type="checkbox"/>) business name: Affiliated company (<input type="checkbox"/>) Non-affiliated company (<input type="checkbox"/>) None (<input checked="" type="checkbox"/>)
The company gate and the surrounding environment	

<p>Business house number</p>	
<p>Business nameplate</p>	

3. Verification of the authenticity of the business premises certificate

<p>Lease the venue</p>	<p>With lease contract () without lease contract ()</p>
<p>Owned premises</p>	<p>Ownership certificate or other proof (√) No relevant proof materials ()</p>
<p>Description of business premises</p>	<p>The target company is located in an industrial park, less than xx km from xx Expressway exit, and there is xx bus nearby.</p> <p>The lease contract of the enterprise factory is provided on site, and the lessee is Yan xx, the deputy general manager of administration of the target company; Leased area: 2,100 square meters; The lease term is from December 1, 2017 to November 30, 2020; Annual rent: 277,200 yuan; Payment is made annually;</p> <p>The factory area is 10,811.40 square meters. Provide the land use certificate and property certificate of the factory area. The property owner does not match the name of the target company. According to the introduction of the target company personnel, the property owner is another enterprise under the name of the legal representative of the target company, xxxxxx Co., LTD. The controlling</p>

	<p>shareholder of this company is Wu xx and the legal representative is Liu xx, which is the same as the target company.</p>
<p>Front Desk Reception</p>	
<p>Office area</p>	
<p>Studio (such as photography & videography & live streaming & editing & post-production, etc.</p>	
<p>Title and lease contract</p>	

4. Business operation rate verification

<p>Check the number of employees on</p>	<p>70</p>	<p>Check the number of workstations</p>	<p>80</p>	<p>The number of registered</p>	<p>95</p>
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site	on site	employees
Personnel status	The target company has about 130 employees. The actual number of employees seen on site is about 70. The target company personnel introduced that the workshop workers are on a three-shift system and some employees are on shift and not on site. The workshop workers and office staff were busy at work and had a good mental outlook.	
Office environment		
Office area workstations		

5. Verification of the authenticity of factory operations

Factory operation status	The visit address is not a factory, not involved.
Production line situation	–
Raw material	–

storage	
Transport vehicles	-

6. Sales verification

Top three customers (excluding Estee Lauder)	Jiangsu XXX Technology Co., LTD., China XXX Engineering Co., LTD. Etc
Proof of income (Last year /VAT Back-office details & Customer order po documents & contracts of the current year)	

7. Display of original business licenses

Business License	
"Customs Declaration Registration Form	

<p>Recordation form for Import and export enterprises</p>	
<p>Account Opening Permit</p>	

8. Qualification Certification

<p>ISO90002008 Certificate</p>	
<p>ISO/TS 16949 Certificate</p>	

<p>"Environmental Monitoring Report"</p>	
<p>Pollutant Discharge Permit</p>	
<p>Hygiene Permit for the Food Industry</p>	

9. Enterprise financial verification

1. Financial situation in 2019, 2020 and the first three quarters of 2021

<p>2019</p>	
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<p>2020</p>	
<p>2021</p>	



1.2 List of Fixed assets (for the last year)

<p>2021</p>	
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1.3 Inventory list (Last three months)

<p>2022. 1-3</p>	
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1.4 Invoicing amount (last 12 months)

<p>2022. 11-2023. 10 (Total invoicing amount)</p>	 <table border="1"> <thead> <tr> <th>序号</th> <th>发票种类</th> <th>税率/征收率</th> <th>开具蓝字发票金额</th> <th>开具蓝字发票税额</th> <th>作废蓝字发票金额</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>增值税专用发票</td> <td>0.06</td> <td>1,133</td> <td>68.00</td> <td>0</td> </tr> <tr> <td>2</td> <td>电子发票 (增值税专用发票)</td> <td>0.06</td> <td>1,133</td> <td>68.00</td> <td>0</td> </tr> <tr> <td>3</td> <td>电子发票 (普通发票)</td> <td>0.06</td> <td>1,134</td> <td>68.04</td> <td>0</td> </tr> <tr> <td>4</td> <td>增值税普通发票</td> <td>0.06</td> <td>1,134</td> <td>68.04</td> <td>0</td> </tr> <tr> <td>5</td> <td>合计</td> <td></td> <td>4,534</td> <td>272.04</td> <td>0</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>货物或应税劳务名称</th> <th>发票票种</th> <th>税率</th> <th>求和项:金额</th> <th>求和项:税额</th> <th>求和项:价税合计</th> </tr> </thead> <tbody> <tr> <td></td> <td>电子发票 (普通发票)</td> <td>6%</td> <td>1,134</td> <td>68.04</td> <td>1,202.04</td> </tr> <tr> <td></td> <td>电子发票 (增值税专用发票)</td> <td>6%</td> <td>2,400</td> <td>144.00</td> <td>2,544.00</td> </tr> <tr> <td>总计</td> <td></td> <td></td> <td>3,534</td> <td>212.04</td> <td>3,746.04</td> </tr> </tbody> </table>	序号	发票种类	税率/征收率	开具蓝字发票金额	开具蓝字发票税额	作废蓝字发票金额	1	增值税专用发票	0.06	1,133	68.00	0	2	电子发票 (增值税专用发票)	0.06	1,133	68.00	0	3	电子发票 (普通发票)	0.06	1,134	68.04	0	4	增值税普通发票	0.06	1,134	68.04	0	5	合计		4,534	272.04	0	货物或应税劳务名称	发票票种	税率	求和项:金额	求和项:税额	求和项:价税合计		电子发票 (普通发票)	6%	1,134	68.04	1,202.04		电子发票 (增值税专用发票)	6%	2,400	144.00	2,544.00	总计			3,534	212.04	3,746.04
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1.5 Report tax and financial status (for the last four quarters)

<p>2022. 10-12 (Report submission /Excel Data)</p>	<p>Provide system screenshots of the quarterly reports submitted. If the quarterly reports are not submitted to the tax bureau, provide the data of the quarterly reports made internally by the enterprise</p>
<p>2023. 1-3 (Report or total)</p>	<p>Provide system screenshots of the quarterly reports submitted. If the quarterly reports are not submitted to the tax bureau, provide the data of the quarterly reports made internally by the enterprise</p>

2023.4-6 (Reporting reports or total)	<p>Provide system screenshots of the quarterly reports submitted. If the quarterly reports are not submitted to the tax bureau, provide the data of the quarterly reports made internally by the enterprise</p>
2023.7-9 (Reporting reports or total)	<p>Provide system screenshots of the quarterly reports submitted. If the quarterly reports are not submitted to the tax bureau, provide the data of the quarterly reports made internally by the enterprise</p>

10. Management personnel Profiles

Name	Position	Gender	Age	Contact Information
Liu xx	General Manager	male	55	021-25xxxxx48
Personal Review	<p>Mr. Liu xx is primarily responsible for enterprise strategic planning and the implementation of development plans, focusing on promoting modern enterprise management to align the talent structure and technological strength of the enterprise with market development, and plays a core role in the operation and development of the enterprise.</p>			

Name	Position	Gender	Age	Contact Information
Yang xx	Production Plant Manager	male	46	021-25xxxxx48
Personal Review	<p>Mr. Yang xx is a technology-driven production manager who</p>			

	introduces advanced technologies and equipment from abroad, improves production processes, and enhances the technological content and added value of products.
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11. On-site Interview

Question 1: What is your perceived share of the product in the industry and the three main competitors

Answer:

Question 2: Do you have any suggestions regarding the differences between XXXX and other fast-moving consumer goods companies in their cooperation with your company

Answer:

Question 3: The development history of your company's such business and short-term plans for the future

Answer:

12. Other Circumstances

1. The controlling shareholder of the target company is Wu xx, who has a mother-son relationship with the legal representative of the target company, Liu xx;
2. Liu xx, the legal representative of the target company, is responsible for the internal management and external contact of the actual operation of the enterprise and is the actual operating controller of the target company.
3. According to *** of the target company, the target company and **** company are affiliated enterprises, mainly providing supporting services for them.

----- This report concludes -----